

Exchange New Car Sales

Overseas Military Sales Corporation - OMSC LTD
 Route de La Glane 107, 1752 Villars-Sur-Glane, Switzerland
 USA Information Office
 100 Crossways Park West, Woodbury, NY 11797-2084

Quote Number: **4194005**

ENCS Quote

Quote Date: **7/12/2004**
 Data Date: **7/1/2004**

Personalized Quotation Prepared Exclusively For:

MR Gregory Green Customer No. 123-45-6789 2005 Ford Mustang GT Coupe T82 with GT (MCS Model - T82)	Special Order
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<u>Delivery/Destination</u>	
Requested Delivery Date to Stateside Dealer or U.S. Port:	11/15/2004
Country:	6 GERMANY
State:	
City:	**COMM BREMERHAVEN**
Dealer:	81365 MILITARY PREP CENTER
Destination:	C51 B'HVN/BALT CUST W/INLAND
<u>Registration</u>	
Country:	6 GERMANY
State:	

<u>Agent/PX</u>	
Agent:	179 PAUL FERGUSON
PX:	205 HEIDELBERG
	6 GERMANY
Phone:	+49-6221-160118 Fax -6221-180473
E-Mail:	PF17906@MILITARYCARS.COM
<u>Business/Customer</u>	
Segment:	M Military - PX Business
Customer:	M Military - PX Privileges
Branch:	O Other

BASE VEHICLE		Privileged Milquote Price
<u>Opt/Pkg</u>		

*MDL	Mustang GT Coupe	24,059.00
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2005 MODEL YEAR SPECIFICATIONS AND EQUIPMENT		Privileged Milquote Price
<u>Opt/Pkg</u>		

ESG1	Model Year 2005 Estimated Uplift	1,378.50
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ESSENTIAL ITEMS, DELIVERY AND VALUE-ADDED CHARGES		Privileged Milquote Price
<u>Opt/Pkg</u>		

WARR	U.S. Factory Limited Warranty	0.00
FFTC	Allowance in Lieu of a Full Tank of Gas	-25.00
DFRT	U.S.(Domestic) Inland Freight Charge	625.00
OPPZ	Owner's Protection Plan: Major Component Coverage including Air Conditioning and High Tech Features. (7 Years/75,000 Miles). \$50 Deductible. Coverage in the USA and Canada plus Limited Overseas Locations. Administered by Ford Motor Company (USA) and International Warranty Services Group (Overseas). Discount	1,595.00 -26.00
OPSC/OPPZ	Charge for Overseas OPP Coverage	175.00

TRANSPORTATION, STOCK & DELIVERY CHARGES		Privileged Milquote Price
<u>Opt/Pkg</u>		

OVR5	Overseas Transportation Charge Includes: Port of Embarkation Charges, Port of Debarkation Charges and Sea Transportation	733.00
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TRANSPORTATION, STOCK & DELIVERY CHARGES		Privileged Milquote Price
Opt/Pkg		
PREP	Delivery Point Processing Service - Single Unit Priority Handling	429.00
SHOC	Customer Delivery - Show Vehicle	276.00

FACTORY EQUIPMENT, PACKAGES AND UPGRADES ("@" may be changed or upgraded)		Privileged Milquote Price
Opt/Pkg		
420	Federal Emissions	0.00
44K	5-Speed Manual TR3650 Transmission	0.00
GT	GT Trim Level	0.00
64D	17" Bright Machined Cast Aluminum Wheels	372.50
EXT1	Monotone Exterior Group	0.00
INTK	Leather Sport Interior Group	0.00
INKR	Aberdeen Embossed Red Leather Trimmed Sport Buckets Include: Dark Charcoal Environment	0.00
EXG2	Redfire Clearcoat Metallic	0.00
14A	Active Anti-Theft System Includes: Perimeter Inclination & Intrusion Alarms	370.00
18G	Interior Upgrade Package Includes: Bright Polished 6-Gauge Instrument Cluster with My Color Feature Leather Wrapped Shift Knob Satin Register Vents Satin Aluminum Spokes on Steering Wheel, Instrument Panel, Door Latches & Door Scuff Plate Message Center Leather Wrapped Steering Wheel Dark Charcoal Aberdeen Pattern Front Door Panel Inserts	846.50
68R	Interior Color Accent Package Includes: Red Leather Front & Rear Seating Surfaces Red Front Door Trim Inserts Red Floor Mats	264.50
17L	Wheel Locking Kits	47.50
43A	Front Seat Side Mounted Air Bags	367.00
C32	Europe Delivery	0.00
140A	Premium Equipment Includes:	0.00
918/140A	Shaker 1000 Audio System Includes: AM/FM Stereo with CDx6 MP3 9 Audiophile Speakers	1,243.50

MAJOR STANDARD EQUIPMENT ("@" may be changed or upgraded)		Privileged Milquote Price
Opt/Pkg		
STD	Major Standard Equipment:	0.00

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MAJOR STANDARD EQUIPMENT ("@" may be changed or upgraded)

Opt/Pkg	Privileged Milquote Price
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-EXTERIOR-

FOG LAMPS: Grille Mounted
HEADLAMPS: Complex Reflector Halogen with Integral Park/Turn Lamps
MIRRORS: Dual Power, Side Mounted
MOLDINGS: Color Keyed Rocker
SPOILER, REAR (@)
WHEELS:
17" Premium Painted Cast Aluminum (@)
Spare Steel Wheel and Mini-Spare Tire

-INTERIOR-

AIR BAGS: 2nd Generation Front Driver & Passenger (@)
BELT-MINDER
CHILD SAFETY LOCKS: On Rear Doors
CONSOLE: Center with Full Armrest and Storage
CUPHOLDERS: Two
DOOR LOCKS: Power
FLOOR MATS: Front, Color Keyed Carpeted with Driver Retention Hook
FOOTREST, DRIVER'S
ILLUMINATED ENTRY
INSTRUMENT CLUSTER: Chrome Accent with Four Gauges & Air Registers
LAMPS: Center Mounted Dome
LATCH (LOWER ANCHORS & TETHERS FOR CHILDREN) SYSTEM: On Rear Outboard Seating Locations
LOCKS, POWER: On Windows & Doors
MAP POCKETS: Front Door
POWER POINTS: Two
SAFETY BELT RESTRAINT SYSTEM: Manual 3-Point Shoulder & Lap Restraint System On All Seating Positions Including Center
SEATS:
Buckets with 6-Way Power Driver's Seat, 2-Way Adjustable Head Restraint for Driver & Power Lumbar Split/Fold 50/50 Rear
STEERING WHEEL: Leather Wrapped, Tilt (@)
WINDOWS: Power, One-Touch Down/Up Front

-FUNCTIONAL-

AIR CONDITIONING: Manual
AXLE RATIO: 3.55 (@)
BRAKES:
Anti-Lock with Traction Control
Power 4-Wheel Disc
EXHAUST SYSTEM: Stainless Steel, Dual
REAR WINDOW DEFROSTER
REMOTE KEYLESS ENTRY
SIDE INTRUSION DOOR BEAMS

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MAJOR STANDARD EQUIPMENT ("@" may be changed or upgraded)	Privileged Milquote Price
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Opt/Pkg	TIRES: P235/55 ZR17 All Season	
	WINDSHIELD WIPERS: Variable Interval	
99H/STD	4.6 Liter OHC 3V V-8 Engine	0.00

Totals:	32,731.00
Privileged Milquote@ Price:	\$32,731.00

NOTE: State and local Sales tax, license and registration fees and vehicle insurance are not included. All prices and specifications are subject to change until execution of a Buyer's Offer

Rebate:	1,000.00
Privileged Milquote@ Price After Rebate:	\$31,731.00

shown includes the value of the Factory Rebate.

<u>Discounts/Rebates</u>				
Name	Description	Amount	Submitted Date Range	
FD7-1000	FORD REBATES	1,000.00	7/7/2004	9/30/2004
KEYED1		0.00	1/1/1	1/1/1
KEYED2		0.00	1/1/1	1/1/1
KEYED3		0.00	1/1/1	1/1/1
KEYED4		0.00	1/1/1	1/1/1
KEYED5		0.00	1/1/1	1/1/1

Total Down Payment:	\$1,000.00
Amount to be Financed:	\$30,731.00

Our great prices are just the beginning....

We're confident that you won't find protection, service and value equal to our Military Advantage Program (MAP) at any Stateside dealer or on the Internet.

*Lowest Price Guarantee up to 14 days after delivery: Our Lowest Price Guarantee insures that servicemembers get the best price anywhere in the world, even up to 14 days after delivery.
*100% Price Protection: The price on your order is locked in until you pick up your new car, even if the factory raises prices.
*One Pre-Negotiated Low Price: Prices on every vehicle are pre-negotiated between AAFES/NEXCOM and the manufacturers on your behalf so you know you're getting the best value
*Guaranteed Delivery Date: Our preferred status with the factories guarantees your vehicle will be delivered when and where you
*Money Back Guarantee: Your vehicle will be delivered exactly as specified on your order. If there's a problem at delivery and we can't correct it to your complete satisfaction, you're entitled to a full refund.
*Cancellation Without Penalty: We know that Military travel plans sometimes change unexpectedly. If a change in your PCS or TDY orders affects the delivery of your new car, you have the right to cancel your order and receive a full refund.

The only car buying program created by the Military, for the Military

*All programs and guarantees are subject to terms and conditions. See your sales representative for complete details.

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1. Purchaser shall provide a copy of a U.S. Government I.D. card and one (1) of the following:
 - a) Leave and Earnings Statement
 - b) Copy of Military Orders or Letter from Commanding Officer confirming overseas assignment for 30 days or more (or 90 days or more if purchasing a Harley-Davidson).
 2. Purchaser acknowledges vehicle has been manufactured to meet U.S. Government specifications and may not meet the emission/registration requirements of other countries. Additionally, performance of Sound Systems, Voice Communication Equipment and Navigational Equipment may not be compatible with similar foreign Telecommunication Systems when vehicles are driven outside CONUS.
 3. Purchaser acknowledges that purchase is for personal use and not for purpose of resale.
 4. For Harley-Davidson. Purchaser acknowledges that the vehicle will not be shipped to its final stateside destination until the vehicle is paid in full. Purchaser has executed and has been provided a copy of the H-D Addendum.
 5. For MTMC Shipment. Purchaser acknowledges all Military Documents (PCS, POA and CA) and payment in full must be received 21 days prior to requested delivery date to U.S. Port. Actual delivery overseas is dependent on MTMC shipping schedule, please see your transportation office for details.
 6. Purchaser has been provided with a copy of (or access to) the AAFES "Plain Talk" pamphlet and ENCS terms and conditions.
 7. Purchaser has been notified about the various financing options including local credit unions and on-base community bank. Purchaser authorizes seller to obtain credit reports and/or other personal information relative to the purchase of said vehicle.
 8. Purchaser acknowledges that the seller may, when necessary, utilize an Automated Clearing House to expedite the payment/collection of deposit or other funds.
 9. Purchaser has read this offer and agrees to its terms and conditions and certifies the purchaser is an authorized Exchange customer stationed Overseas and has been assigned on Permanent Change of Station (P.C.S.) Orders or other Orders for 30 days or more (or 90 days or more if purchasing a Harley-Davidson).
- All Purchasers' personal information provided to seller shall be kept in strict confidence in accordance with seller's Privacy Policy. See www.encl.com for full Privacy Policy details.

July 12, 2004

Customer Signature

Selling Agent Signature

Date